



GFL Environmental Michigan/Indiana resource snapshot



1844

Employees



1254

Trucks



21

Hauling Companies



7

Landfills



15

Transfer Stations



8

MRFS

Questions?

**Contact Michigan/
Indiana Area Vice
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GFL Environmental

Green Today. Green for Life.

GFL Environmental USA Inc. is excited for the opportunity to serve the community of Fort Wayne. As one of North America's largest waste management companies, GFL has the resources, experience and expertise to provide the residents of Fort Wayne with the highest level of service they both expect and deserve.

From its humble beginnings in 2007, with one location, GFL has grown to now being publicly traded on both the NYSE and TSX, employing over 19,000 team members in 27 states and 9 provinces, proudly servicing over 900 municipal contracts including 120 in the Michigan/Indiana region alone.

Having already been part of the northeast Indiana community since November 2020, with our Fort Wayne Transfer Station and Hoosier Landfill in nearby Claypool, we look forward to expanding our presence to further our commitment, by providing unparalleled service as well as employment opportunities to local Fort Wayne residents.

We have observed the challenges experienced by the residents of Fort Wayne, with respect to their waste and recycling services and GFL has developed a plan to eliminate these issues and provide residents with reliable and efficient service that they can count on.

Serving millions of Michigan homes every week, GFL Environmental has considerable resources positioned within a two-hour drive from Fort Wayne, including nearly 1900 team members and over 1200 trucks, giving us the flexibility to redirect assets to Fort Wayne as needed.

Our team will be ready to provide a smooth transition, deploying the exact number of trucks necessary to ensure consistent daily service.

The GFL strategy will utilize a variety of trucks suited to the specific needs of Fort Wayne, allowing us to complete collection efficiently and in a timely manner each day.

Any service issues will be dealt with promptly by our excellent customer service team, utilizing our Q-Alerts System that provides for real-time response and corrective action for the city and its residents.

GFL- "Green for Life" means that we are focused on recycling and recycling education, setting us apart from our competitors.

All of us at GFL Environmental look forward to being Fort Wayne's partner for all your resident's waste and recycling services!

GFL at a Glance

4th largest diversified environmental services company in North America with facilities throughout Canada and more than half of the U.S. states

Rapidly growing environmental services leader with a **revenue CAGR of 43.9%⁽²⁾** from Fiscal 2018 to Fiscal 2021

2 complementary lines of business

- **Solid Waste:** ~86% of Fiscal 2021 Revenue
- **Environmental Services:** ~14% of Fiscal 2021 Revenue

180+ acquisitions completed since GFL was founded by Patrick Dovigi (President & CEO) in 2007

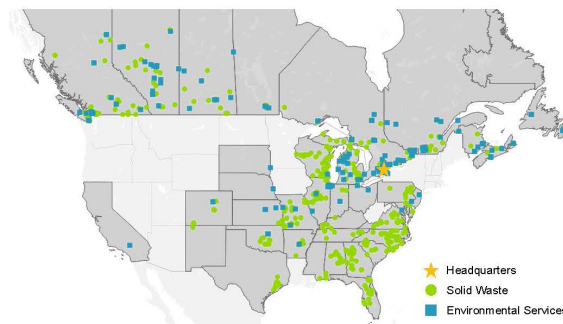
230+ solid waste collection operations

10,000+ solid and liquid trucks

18,000+ employees

Extensive North American Footprint⁽¹⁾

Fiscal 2021 Revenue: ~38% Canada and ~62% U.S.



Difficult to Replicate Platform⁽¹⁾

160+ Transfer Stations	90+ Landfills	30+ Material Recycling Facilities
20+ Organics Facilities	13 Soil Remediation Facilities	130+ Liquid Waste Facilities

⁽¹⁾ Figures as of December 31, 2021.

⁽²⁾ Includes GFL Infrastructure for comparability purposes.

The right tools for the job!

GFL Environmental has been operating in Fort Wayne since 2020. During that time, we have carefully studied the community and have determined the most efficient routing while deploying trucks best suited to serving those routes.



Making sure the job is done right using technology!

GFL Environmental utilizes mobile technology to ensure residents are fully served. When a service request is made, the address is mapped and sent in real-time to supervisors on the streets to rapidly correct issues.

When a resident makes a service request, GFL will notify the resident by either email or text message once the service issue has been resolved.